



Edgewater Capital Partners is a private equity firm unlike any other. Our three foundational pillars:

Deep Sector Experience, Midwestern Values, and a Growth Enabling Philosophy,

are only the beginning of a successful partnership. At Edgewater, the investment is just the starting point.

### **Deep Sector Experience**



**Specialty Industrials** 



**Life Science** 



**Advanced Materials** 



**Specialty Chemicals** 

# **Characteristics of an Edgewater Company**

- Products or services contributing a small but critical element of an end product or system.
- High Unit Economics
  Lower overall cost, but delivering high value to an end product or system.
- Technical Selling Process
  Requires comprehensive
  understanding of the role and
  value of critical components.
- Solution Providers Enhance the overall customer experience by overcoming technical challenges.

## **Typical Financial Profile**

Typical EBITDA: <\$25 Million

Add-Ons:
Any Size With
Positive Cash Flow

Equity Investment: Up to \$50 Million

Typical Revenue: <\$100 Million

# **Typical Deal Type**



**Carve-Outs** 



**Owner-Operators** 

# **Current Portfolio**



#### Dayton, OH

AmeriWater specializes in the design, manufacture, installation, and supply of water purification systems and services for the healthcare sector, including dialysis and sterile processing, as well as industrial and other applications.



#### Houston, TX

Evantic is a manufacturer of highperformance engineered components to the semiconductor, aerospace, energy, and industrial sectors. Evantic manufactures machined components, molded shapes, tapes, and specialty components for demanding applications.



#### Oakville, ON

GL Chemtec is a chemistry-based CRO supporting the pharmaceutical industry and broader Life Science sector. GL specializes in advanced multi-step organic synthesis, process R&D, and scale up services to support Active Pharmaceutical Ingredient (API) development, as well as advanced materials for medical devices and drug delivery.



#### Ashtabula, OH

Iten Defense is a leading provider of advanced composites and armor solutions used in personal protective equipment, fixed and rotary-wing aircraft, tactical vehicles, and maritime vessels.



#### Hiram, OH

Luxium Solutions is a global provider of single scintillation crystals for radiation detection applications, as well as sapphire and garnet substrates for photonics and power electronics applications.



### NAPROTEK™

#### San Jose, CA

Naprotek is an electronic manufacturing services company and a leading provider of quick turn PCBA, design for manufacturability, system integration, and testing services for high-reliability applications.



#### Cleveland, OH

NeoGraf Solutions is a designer, formulator, and manufacturer of specialty natural graphite products for a diverse set of end markets. NeoGraf serves the electric vehicle, alternative energy, electronic thermal management, industrial seals and gaskets in flow control, and flame retardancy sectors.



#### Essex Junction, VT

Prolytix is an analytical CRO with protein chemistry experience in plasma-based protein therapies, monoclonal and polyclonal antibodies, recombinant proteins, cell and gene therapies, and vaccines and viral vectors, from discovery through commercial GMP release and stability.

### **Realized Investments**



































